

Placement Notice

Heramba Chandra College

Date : 24/11/24

Position :Territory Manager at DookanPe

At **DookanPe™**, we are committed to revolutionizing the way street food vendors operate by integrating technology and convenience. Through our innovative app, we empower vendors to streamline their operations, order raw materials effortlessly, and focus on serving their customers. Our mission is to drive digital transformation at the grassroots level, positively impacting the livelihoods of thousands of vendors daily.

We are thrilled to extend an opportunity for the talented students of **City College Kolkata** to join us as **Territory Manager**.

About the Role

The Territory Manager role involves:

- Driving app adoption among street food vendors in **Kolkata and Howrah**.
- Building and maintaining vendor relationships.
- Providing app support and resolving vendor issues.
- Meeting targets for app downloads and vendor orders.

Compensation

- **Fixed Salary:** Up to ₹15,000 per month.
- **Travel Allowance:** Reimbursed as per company policy.
- **Incentives:** Performance-based incentives to reward excellence.

Key Highlights

- **Eligibility:** Open to graduates in any discipline (freshers welcome).
- **Skills:** Strong communication, negotiation, and relationship-building skills, with basic knowledge of mobile apps.
- **Work Type:** Field-based role requiring travel within Kolkata and Howrah.

Next Steps

To streamline the application process, we have attached a **Google Form** for interested students to fill out. Kindly share this form with your students and encourage them to apply.

We look forward to collaborating with City College Kolkata and welcoming your students into the DookanPe™ family. Should you require further details, feel free to contact us.

Google Form Link : <https://forms.gle/vZrzFDFxFhLBUoqB7>